

Hay:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during April, 2005. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April, 2005.

Market Share-April:

Each carrier's current market share is based on the number of containers shipped during April, 2005. Source: PIERS, April, 2005.

Market Share-CY 2005:

Each carrier's market share is based on the total number of containers shipped throughout the 2005 calendar year. Source: PIERS, 2005.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for June 30, 2005. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Iden through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retreival system, and individual shipping line websites.

Container Rate:

Container rates for Hay are quoted on full, 20 KT per 40-foot dry containers unless otherwise noted.

Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean/index/asp.

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L.A./L.B./Oakland Ports To Busan, South Korea

Hay

Monthly Market Share For: April 2005

Month\Year: 226.0 \ 835.5

			Transit Time in Days	Ocean Rate								
Carrier	Market Share				BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Yang Ming	40%	14%	11									
SAF Marine	31%	20%										
Meditteranean	20%	19%	20									
Hyundai	4%	14%	10									
Hanjin	4%	5%	11									
Wan Hai	0%	20%	20	\$500 ¹	\$45							\$545
Zim Line	0%	7%	17									

Weighted Average Container Rate

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¹ Rate is per container

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Hay

Monthly Market Share For: April 2005

Month\Year	511 1	\ 2 141 .	7

Monun Year. 311.1 V	Market	Transit										
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Wan Hai	41%	29%	18									
Yang Ming	26%	27%	13									
SAF Marine	8%	7%										
Maersk-SeaLand	6%	10%	19	\$850	\$275	\$40						\$1,165
Lauritzen	5%	7%	14									
APL	5%	3%	16	\$2,115	\$275	\$40						\$2,430
Evergreen	3%	4%	14									
Hanjin	3%	1%	13									
K Line	2%	9%	13	\$850	\$140	\$40						\$1,030
cosco	0%	0%	13	\$1,015								\$1,015
								Weig	hted A	verage Containe	er Rate	\$1,612

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L.A./L.B./Oakland Ports To Tokyo, Japan

Hay

Monthly Market Share For: April 2005

Month\Year: 1,5/1.0 \ 5,348.9		Market	Transit										
Carrier	Market Share	Share	Time in Days	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R. Siz	Size	Container Rate
Meditteranean	44%	33%	23										
Maersk-SeaLand	26%	35%	10	\$925	\$275	\$40				\$300			\$1,540
OOCL	8%	6%	11	\$1,319	\$275	\$40	54%						\$2,346
MOL	6%	7%	10										
Yang Ming	5%	5%	10										
COSCO	4%	6%	10	\$1,190									\$1,190
Zim Line	3%	2%	25										
APL	2%	2%	10	\$1,594	\$275	\$40	53%						\$2,754
SAF Marine	2%	1%											
Hanjin	1%	2%	10										
									Weig	ghted Av	verage Container	Rate	\$1,737

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